

# Manufacturers' Representatives... Supporting & Servicing Manufacturers in Your Area

GERRY BALLARD



**Ballard Allen**  
MARKETING INC.

711 WEST 17TH STREET • #F-7 • COSTA MESA, CA 92627  
949/722-7716 • FAX 949/722-7957  
email: BALLARDALL@aol.com



**BILL PERRY**  
President

770-834-2714 • Fax: 770-832-2698  
E-Mail: bpaabp@aol.com  
111 Habersham Place • Carrollton, Georgia 30117  
SEMA Manufacturers Rep of the Year



**Your business card ad  
could be here!**

Contact Dick Van Cleve  
for more advertising  
information.

**818-763-1920**

## Attention Jobbers!

Customers use the PAR Locator website to find a Performance Center to help them select the right parts for their vehicle. Ensure they come to you!

Sign up FREE at [WWW.PARLOCATOR.COM](http://WWW.PARLOCATOR.COM)



*Connecting customers to you!*




Marc Weiss

Marc Alan Associates, Inc.  
320 Spruce Street - Oakland, NJ 07436  
201.337.6222 • fax 201.337.6444 • cell 201.805.7790  
weissm@marcalan.com

**Your business card ad  
could be here!**

Contact Dick Van Cleve  
for more advertising  
information.

**818-763-1920**



*A proven leader - we rep the BEST!*

**What can FBA offer a manufacturer?**


- ✓ New opportunities
- ✓ Innovative, unique sales programs
- ✓ Exceptional industry knowledge
- ✓ Solid customer relationships
- ✓ An aggressive sales team
- ✓ Unprecedented industry standards

Representing the 9 Midwestern states (KS,IA,NE,MO,SD,ND,MN,WI,IL) and specific accounts in Indiana and Pennsylvania

**Bryan Foster President**  
bryan@fosterbabcock.com

**Brenda Babcock Vice President**  
brenda@fosterbabcock.com

313 Delaware  
Kansas City, Missouri 64105  
Phone: 816-283-3355  
Fax: 816-283-0525  
Website: [www.fosterbabcock.com](http://www.fosterbabcock.com)



www.ss-sales.net

**Corporate Office**  
9330 7th Street, Suite E  
Rancho Cucamonga, CA 91730  
Ph: (909) 483-6904  
F: (909) 483-6906  
Email: [sheltonnate@aol.com](mailto:sheltonnate@aol.com)

**Manufacturer's Representative**  
**NATE SHELTON**  
PRESIDENT

Dennis Dini  
Irv Cohen  
Dennis Cox  
David Kim  
Dan McCutchen  
Todd Payne  
Sean White