

Membership Meeting

and Bennett

tributor concept of merchandise distribution. Anne then introduced the finalists: Person of the Year: Bob Cook of Bob Cook Sales; Vic Edelbrock of Edelbrock Corp; Rick Sparks of Comp Cams. Manufacturer of the Year: Comp Cams; Edelbrock Corp; Painless Performance. Both awards were presented at the SEMA banquet.

Don Smith, Chairman of the Pioneer Award Committee, came to the podium to talk to us about the importance of the Pioneer award. "This prestigious award is given annually to honor those individuals who have contributed significantly to the three step distribution system. Although they do not currently need to be involved in the performance industry, they must have, at some point in time, been a warehouse distributor," he said. The finalists were Brad Blue, Larry Pacey and Don Tognotti. Don said how proud he was to present this Pioneer Award to Larry Pacey, President of National Performance Warehouse. Also mentioned was this year's SEMA/PWA Scholarship recipient Brittany Bruce.

Anne introduced the keynote speaker, Adam Nashban. Adam is the founder of AJN Group, a political and fundraising consulting firm that focuses on PAC fundraising in Washington DC. Mr. Nashban is the Executive Director of the e-Fairness Coalition, a group

of businesses that support federal legislation in collection of the Internet retail sale tax. His topic was "The Sales Tax Fairness and Simplification Act." Adam pointed out that the Internet is a profitable channel of commerce. But under the Supreme Court's 1992 Quill decision, remote sellers are not required to collect sales tax. He pointed out how unfair this is to the "brick-and-mortar stores" who are required to collect sales tax on their sales. The e-Fairness Coalition urges Congress, the new Administration and state and local governments to support a simple state sales tax system and to enforce a fair sales tax collection system for all retail sales.

What is the Sales Tax Fairness Act? It simplifies and streamlines state sales tax rules. It is not a new tax. It will help states with their budget short falls. It will allow states to collect sales taxes from Internet sales and it will help states to recover loss revenue. "It's time to stop tax discrimination, that has a direct effect on your retailer members." Mr. Nashban stated.

For additional information about the Streamlined Sales Tax Agreement, please go to our website: www.pwa-par.org and click on "Industry Tools" then "Sales Tax Fairness" for some interesting Frequently Asked Questions. Or check <http://www.pwa-par.com/v5Files/pwapar/149788/FAQs.pdf> to go directly to this section.



Chris Kersting, Anne Graves
others.



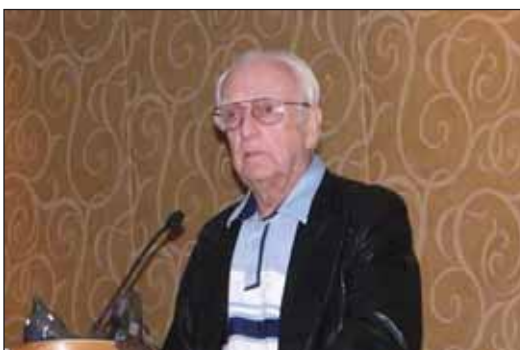
Greg Parker thanked all of the PWA members for their great support of the Scholarship fund.



Gregg Parker (center) accepting a check from the Conference Silent Auction. Chris Kersting (left) and Scooter Brothers (right).



Adam Nashban gave a great talk on the Sales Tax Fairness Act.



Don Smith introducing the winner of the Pioneer Award... Larry Pacey.